AL-7.10/A: 10/31/983

# EXPORT BRIEFS

The following trade items have been gathered from Agricultural Attache and other government reports as a service to U.S. exporters of food and agricultural products. In supplying the trade leads the Department of Agriculture does not guarantee reliability of the overseas inquirer. Your best source for further information on these trade leads is the listed foreign firm originating the inquiry. You may also contact the Export Promotion Division, FAS, (202) 447-7103.

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October 31, 1983

Frozen pigeons (Singapore). Wants whole frozen pigeon, 2,000 frozen pigeons per month. Frozen whole bird with only feathers and intestines removed. Each frozen bird to be not less than one pound in weight. Any packaging suitable for export to insure sound conditions of birds on arrival in Singapore. Delivery to be indicated by exporter. Quote C&F Singapore by steamer. Bank ref: Oversea-Chinese Banking Corp. Ltd., Raffles Place, 5 Malacca Street, Singapore 0104. CONTACT: Kang Liat Bin, Gan Cheng Kiat Vegetable Co., 321-C Joo Chiat Road, Singapore 1542. TELEX: RS 28650 ACWA. Phone: 2202838 or 3445576. (WK 42/TOFAS 0183)

Fruits and vegetables (Singapore). Wants strawberry, cherry, peaches, nectarine, apricot, cantaloupe, asparagus, avocado, kiwi, plum, prune, and grapes. Quantity - 2 or 3 air load container per week. Strawberry Western Chief or Driscoll; Cherry Bing Row 9 to 12; peaches and nectarine size 50; apricot - jumbo, cantaloupe size 12 to 15; asparagus size - jumbo and extra large; avocado size 48 hass, kiwi herwood size 33 to 36; plum and prune - all variety, grapes - seedless. Packaging in cartons. Delivery twice weekly. Quote CIF Singapore. Bank ref: DBS - Shenton Way, DBS Building, Singapore 0104. CONTACT: Tan Chin Hian, Everbloom Mushroom Pte. Ltd, Block 4007, 01-80 Depot Lane, Singapore 0410. TELEX: RS 50888 EVRBLM. Phone: 2730259. (WK 42/TOFAS 0184)

Ginseng roots, deer antler, horns (Singapore). Wants root medicine herb: ginseng roots, deer antler, horns of antelope and chamois. Quantity 100 to 3000 kgs. per order by air, L-1, L-2, L-3, R-1, R-2, R-3, R-4. Standard packing for air-parcel for exports. Prompt delivery. Quote C&F Singapore. Bank ref: The Chartered Bank, MacPherson Branch, Singapore 1334. CONTACT: Goh Seck Choon, Marine N Native Food Enterprise, Ang Mo Kio Central, P.O. Box 611, Singapore 9146. TELEX: RS 33427 DUCTS. Phone: 4584770/4546267. (WK 42/TOFAS 0188)

Soybeans (Egypt). Wants soybeans, 50,000 mt, 2 shipments of 25,000 mt, No. 2. Delivery: Jan. - Feb. 1984, June - July 1984. Quote: Bulk CIF Safaga (Red Sea), bagged CIF Safaga. Bank ref: Bank of Egypt, Cairo. CONTACT: Amon Capps, Industires & Egyptian Trade Co., 22 Nakhla El-Motei, Apt # 20, Heliopolis, Cairo, Egypt. TELEX: 92827 BOVO - UN. Phone: 879982. (WK 42/TOFAS 0373)

Issued weekly by the Export Promotion Division, Foreign Agricultural Service, U.S. Department of Agriculture, Room 4945 South Building, Washington, D.C. 20250.

Beef (Saudi Arabia). Wants beef cuts, portion control, per container load, USDA prime grade. Packed in cartons, frozen. Requirement to comply Saudi import regulations. Quote C&F. Bank ref: Riyadh Bank, King Abdulaziz St. CONTACT: S. G. Clapham, Nashar Fresh Meat Co., P.O. Box 16544, Jehhah-21474, Saudi Arabia. TELEX: 401156 NASHAR SJ. Phone: 669 2874/5/8/9. (WK 42/TOFAS 0214)

Pigeons and runts (Malaysia). Wants pigeons and giant runts, 1,000 pairs, for breeding. Quote C&F port Kelang. Bank ref: Hong Kong & Shanghai Banking Corp., Ipoh. CONTACT: Michael Yeh, Associated Plant and Equipment, Lot 32, Tasek Industrial Est., Ipoh, Perak, Malnfbwnu, Malaysia. TELEX: MA 44012 UPH. Phone: (05) 551266. (WK 42/TOFAS 0201)

Onions, garlic, potato (Malaysia). Wants onions, garlic, potato, standard quality. Standard packing for exports. Prompt delivery. Quote FOB or CIF Penang. Bank ref: Public Bank, Bishop St., Penang, Malaysia. CONTACT: George Tham, K. H. Tham International, 191 Argyll Road, MA 40664 Konjet, Malaysia. Phone: (4) 364069. (WK 42/TOFAS 0203)

Fruit juice (Hong Kong). Wants fruit juice and concentrates (apple, grape, mixed fruit, orange, pineapple tomato, and grapefruit). Juice - total 10,070 tons; concentrates - total 2,525 tons. Both A & B grades. Packed in consumer pack for fruit juice and bulk pack for concentrates. Delivery early 1984. Quote CIF Hong Kong. Bank ref: Hong Kong and Shanghai Banking Corporation. CONTACT: Eugene Lam, Dorster Trading Co., Ltd., 1602, Cheung Lee Commercial Bldg, 25, Kimberley Road, Tsim Sha Tsui, Kowloon, Hong Kong. TELEX: 39213 DORHK HX. Phone: 3-7212451. (WK 42/TOFAS 0246)

Wheat germ oil (Japan). Wants wheat germ oil, quantity unknown. Excellent quality to be used for health food. Delivery as soon as arrangements can be made. Quote CIF Kobe Port Price. Bank ref: Higo Bank, Naka Branch, 1-43 Honmachi 1-Chrome, Yatsushiro City 866 Japan. CONTACT: Kenichi Naka, President, Nihon Naka Health Company, 1002 Shinmuta, Sencho-Machi, Yatsushiro-Gun, Kumamoto Pref., 869-47, Japan. Phone: 0965-46-0871. (WK 42/TOFAS 0381)

Semolina (New Zealand). Wants semolina (made from 100% durum wheat), 300 mt per month. Standard quality: ashes - 1.00/1.25%, proteins - 15% min., humidity - 14%. Packed in 50 kg single jute bags. Delivery: first shipment can be as soon as contract signed. Quote CIF Sana'a Yemen Arab Republic. Bank ref: Westpac Banking Corporation, P.O. Box 6080, Te Aro, Wellington, New Zealand. CONTACT: Rupert Kurghan/Brian Strahan, Profile International Limited, P.O. Box 30314, Lower Hutt, Wellington, New Zealand. TELEX: N.Z. 3353. Phone: 664-762. (WK 42/TOFAS 0168)

Joint venture (Nigeria). Interested in joint venture with U.S. partner(s) for a large-scale poultry, piggery, corn and other food crops production at Orikeze in Agbor, Bendel State. Feasibility study and other infrastructures are completed. Project which is already operating will require partner(s) for management, equipment recommendation, equity participation, technical assistant, raw materials supply and company specialization. Equity participation will be 60% Nigerian and 40% foreign. Total equity investment envisaged will be about 2.5 million dollars. Bank ref: African Continental Bank, Agbor, Bendel St., Nigeria. CONTACT: Chukie O. Agbarin, Orikeze Farms, Ltd., 1, Orikeze Ave., P.O. Box 69, Agbor, Bendel State, Nigeria. (WK 42/TOFAS 0134)

Wheat flour (South Africa). Wants white wheat flour, twenty-thousand metric tons, bread flour. Packed in bulk. Delivery soonest, with delivery spaced over six months. Quote CIF, delivery Maputo or Durban. Bank ref: On Letter of Credit. CONTACT: Basil Athienides, DNB Importers/Exporters, P.O. Box 1019, Mbabane, Swaziland, S. Africa. TELEX: 2178 WD. Phone: MBABANE 22328 or 42650. (WK 42/TOFAS 0237)

Corn (South Africa). Wants white corn, quantity not known. Quality for human consumption. Packed bulk in bags. Delivery not known until prices are negotiated. Quote CIF Maputo or Durban. Bank ref: On Letter of Credit. CONTACT: Basil Athienides, DNB Importers/Exporters, P.O. Box 1019, Mbabane, Swaziland, S. Africa. TELEX: 2178 WD. Phone: MBABANE 22328 or 42650. (WK 42/TOFAS 0238)

Pig feed (South Africa). Wants pig feed, quantity not known, grower type feed. Packed in bulk. Delivery not known until price has been quoted. Quote CIF, delivery Maputo or Durban. Bank ref: on Letter of Credit. CONTACT: Basil Athienides, DNB Importers/Exporters, P.O. Box 1019, Mbabane, Swaziland, S. Africa. TELEX: 2178 WD. Phone: MBABANE 22328 or 42650. (WK 42/TOFAS 0239)

Frozen chicken, canned specialties, fruit and vegetables, sauces, pet food (Spain). Wants frozen chicken drumsticks, canned specialties, canned fruits, vegetables, sauces, seasonings, dog, bird, and other pet food. Operates in the Canary Islands. Quote CIF. Bank ref: Caja Insular De Ahorros De Gran Canaria, Oficina Calle Luis Morote, Las Palmas De Gran Canaria, Canary Islands. CONTACT: Luis F. Bolanos Silva, Manager, Lubosil, S.A., Calvarios 1, Urb. La Suerte, Tamaraceite Las Palmas, Canary Islands, Spain. TELEX: 96850 LUBO E. Phone: (3428) 671557. (WK 42/ST 8379)

Egg Tender (Tunisia). Algerian National Office ENAPAL, formerly ONACO, is tendering for 500 million table eggs Class A for delivery in the first six months of 1984. Offers must be submitted by November 6, 1983. U.S. exporters interested in purchasing tender should telex or call ATO in Tunis. Monday thru Friday. CONTACT: Algerian National Office, ENAPAL, Tunis, Tunisia. TELEX: 13379 AMB TUN. Phone: 282-566. (WK: 42/TOFAS 0185)

Calf milk replacer (Belgium). Wants calf milk replacer or semilar product, several containers, packaging, please advise methods of packing, quality, product analysis should be as follows: crude protein, 25%; oil, 16% max fiber 0.25%; Vitamin A, 25,000 IU/kg; Vitamin D3, 5,000 IU/kg; Vitamin E, 35 IU/kg; selenium, 0.2 (mg/kg); payzone 50/0, 800 (mg/kg). Destination Saudi Arabia. Price quotation FOB. CONTACT: Mr. Goffart, Mercuria International Sprl, Boulevard de Waterloo 90, B-1000 Brussels, Belgium. TELEX: 22970 MERCI. Phone: (0) 2/511 23 10. (WK: 42/TOFAS 0008)

Livestock feed supplements, dairy cattle, swine, flavoring and extracts (Finland). Wants livestock feed supplements and concentrates, dairy cattle; livestock feed supplements and concentrates, swine; livestock feed supplements and concentrates, beef cattle; flavoring extracts, emulsions, and other liquid flavors; flavoring syrups for use by soft drink bottlers. Firm acts as importing agent/distributor for industrial chemicals, industrial machinery, construction and earthmoving machinery, aircraft and avionics. CONTACT: Ms. Leena Eskola, Dept. Chief, Oy Soffco AB, Chemical Department, PL 28, Sf-02611 Espoo 61, Finland. 12-4852. Cable: SOFFCO-ESPOO. Phone: 358-0/59603. (WK: 42/STATE 1833)

Rice, flour, sugar, salt, edible oil, smoked fish, pigfeet and pork (Liberia). Wants rice, flour, sugar, salt, edible oil, smoked fish, pigfeet and pork. No quantities specified. Interested U.S. firms should contact the address below. CONTACT: Andrew C. Warner, Kawjat Trading Company, P. O. Box 3373, Monrovia, Liberia. (WK: 42/STATE 7086)

Candy and confectionery products (Singapore). Wants candy and other confectionery products. This company was established in 1959 with capital of U.S. dols 15 million. They have a chain of 19 retail outlets in Singapore. Their total sales turnover is about U.S. dols 20 million per annum. Currently they hold a number of agencies including that for 4 U.S. suppliers, namely Jordace, Amity, Gucci and Givenchy. They are now seeking some good U.S. suppliers of children's products in order to expand their product range. CONTACT: Frank Benjamin, Mgr. Dir., F. J. Benjamin & Sons PTE Ltd., 1101/1104 Tong Building, 302 Orchard Road, Singapore 0923. TELEX: RS 23153. PHONE: 2350155. (WK: 42/STATE 8915)

Frozen vegetables (Hong Kong). Wants frozen vegetables, 2,400 tons annually, both A and B grades. Packed in consumer packs in 500 gm, 1 kg and 5 kg. Delivery early 1984. Quote CIF Hong Kong. Bank ref: Hong Kong and Shanghai Banking Corporation. CONTACT: Eugene Lam, Dorster Trading Co., Ltd., 1602, Cheung Lee Commercial Bldg., 25 Kimberley Road, Tsim Sha Tsui, Kowloon, Hong Kong. TELEX: 39213 DORHK HX. Phone: 3-7212451. (WK: 42/TOFAS 0247)

Peanut butter (Saudi Arabia). Wants peanut butter, one full container load, cartons of 12 mug-shaped glasses (8 oz and 12 oz). Delivery October and November. Arabic texts with expiry and production dates required. Quote C&F Dammam. Bank ref: Arab National Bank, P. O. Box 125, Qatie, Saudi Arabia. Telex: 691039. CONTACT: Ali Hasan Almustafa, Almustafa Trading Est., P.O. Box 545, Qatie, Saudi Arabia. TELEX: 691013 MSTAFA SJ. Cable: ALMUSTAFA QATIE. Phone: 8551332. (WK: 42/TOFAS 0213)

Aloe vera fruit juice (Malaysia). Wants aloe vera fruit juice and by products, quantity not specified. Quality according to FDA specifications. Packed in plastic bottles. Prompt delivery. Quote C&F Port Kelang. Bank ref: Overseas Union Bank, Main Branch, Leboh Pasar Besar, Kuala Lumpur, Malaysia. CONTACT: Muniandy Subramaniam, Parvathy Trading and Development SDN. BHD., 45B Jalan 17/45, Petaling Jaya., Sel., Malaysia. TELEX: MA 37224. Phone: (03) 570-066. (WK 42/TOFAS 0202)

Joint venture (Kuwait). Wishes to contact U.S. companies interested in participating with him in establishing a Pan Arab Agro project in Iraq. The project entails cultivation of 3 million square meters of land to produce: 20,000 tons of summer fruit; 25,000 tons of citrus; 40,000 tons of main vegetables; 20,000 tons of fodder; 100,000 tons of rice; 5,000 head of livestock. American firms should be prepared to provide technical, commercial, and financial assistance. Firm enjoys a good business reputation, and is a commission agent of general merchandise. CONTACT: Jamal Samerai, Manager and Director, Oriental Imports Co., P.O. Box 21893, Safat, Kuwait. TELEX: 22969 ORISAM KT. Phone: 424930. (WK 42/TOFAS 0222)

Tallow (Ivory Coast). Wants tallow, basis of 100 mt. per month, new factory starting up. However, may order 3-4 months at a time depending on shipping arrangements. Quality top white for toilet soap. Pack in barrels. Delivery

January onward. Quote CIF Lome Togo. Bank ref: Bicic Sud, Abidjan, Ivory Coast. CONTACT: George Sinsollier, Palma Savonnerie, 01 B.P. 3914, Abidjan 01, Ivory Coast; Zone Franche, Porte De Lome, B.P. 3015, Lome, Togo. TELEX: 42180 ABIDJAN IVORY COAST. Phone: ABIDJAN: 32 33 28. (WK 42/TOFAS 0141)

Oats (Panama). Wants oats for horses, 400-500, one hundred pound bags. Delivery ASAP. Quote FOB-Miami and CIF-Panama. CONTACT: Luis Carlos Enriquez, L.C.H. Horse Race Food, P.O. Box 6-2691, El Dorado, Panama. Phone: 21-4717. (WK 42/TOFAS 153)

Joint venture (Portugal). Wants fréeze dried food products - joint venture, Portugese firm producing freeze dried strawberries plans expansion to include freeze dried fruit, vegetable and fish products for export. Interested in joint venture with U.S. firm. CONTACT: Joo Pedro Colares Pereira, Liogats, 'Liofilizacaoportuguesa, Srl, Edificio Aviz, Avenida Fgntespereira Demelo No. 35-18, A, Portugal. TELEX: 1508 LIOLIS P. (WK 42/TOFAS 199)

Chicken, fruit & vegetables, confectionery, biscuits, drinks (Singapore). Wants frozen chicken and parts, fresh fruits and vegetables, confectionery, biscuits, canned foodstuffs and drinks. Quantity 3 or 5 containers monthly. Quality-Choice Grade or Fancy. Retail packed. Delivery ASAP. Quote CIF Singapore. Bank ref: United Overseas Bank, Head Office, Collyer Quay, Singapore. CONTACT: Michael A.K. Goh/Kwan Kong Meng, Emporium Holdings Ltd., Block 712, Ang Mo Kio Ave. 3, Singapore 2056. TELEX: RS 35987 EMHOLD. Phone: 4582222. (WK 42/TOFAS 185)

Food coloring (Singapore). Wants natural food coloring for industrial use, 50 metric tons per year. Quality depending on products they supply. Packed in iron drum or fibre drum. Delivery prompt. Quote CIF Singapore. Bank ref: Banque Nationale De Paris, Hong Leong Bldg., 16 Raffles Quay, Singapore 0104. CONTACT: Ng Yang Hui, Ng Chee Lee Pte. Ltd., 17 Haji Lane, Singapore 0718. TELEX: RS 26641 NCL. Phone: 2982943/2984822. (WK 42/TOFAS 187)

Lumber of Oak (Taiwan). Wants kiln-dried lumber of oak, two containers monthly, #1 common and #2 common. Size: 4/4, 5/4, 6/4, 8/4 inch each. Packed in containers. Delivery according to seller. Quote CIF Keelung or Kaosiung, Taiwan. Bank ref: Overseas Chinese Commercial Banking Corp., Chung Shan Branch, Taipei. CONTACT: Benjamin Liu, Hopesen International Co., Ltd., 7th Fl, Sec. 1, Chung Ching South Road, Taipei, Taiwan. TELEX: 24962 HOPESEN. Phone: (02)3145118. (WK 42/ST 6209)

Rice, bouilion cubes, vegetable oil (Nigeria). Wants rice, 60,000 mt, long grain #2 parboiled, 4% broken, 50 kilo bags; bullion cubes, 25,000 mt, good quality, 8 packets per carton; vegetable oil, 40,000 mt, grade 1 or 2, 10 liter gal per carton. Delivery ASAP. Requirements - all documents to be in English language. Quote CIF, Lagos. Bank ref: International Bank, Limited, Broad Street, Lagos. CONTACT: Ademola Olemoh, Gold Medal (Nig.) Enterprises, 15, Glover St., P.O. Box 9641, Lagos, Nigeria. CABLE: GOLDAL LAGOS. (WK 42/TOFAS 136)

Rice oil (Venezuela). Wants edible rice oil, 70 mt per month, best available quality. Packed in drums. Delivery January 1984. Sanitary certificate from country of origin is required. Quote CIF Ato Cabello and La Guaria. Bank ref: Banco Consolidado. CONTACT: Antonio Navarro, Coroil, Av. Lisboa, Qta. Costa Brava, La California Norte, Caracas, Venezuela. TELEX: 24946 COROIL VC. Phone: 218435/215224. (WK 24/TOFAS 107)

Raisins, honey, frozen lamb, chicken, pistachio nuts (New Zealand). Wants raisins, honey, frozen lamb, frozen chickens, pistachio nuts. Quantity to be negotiated. Quality: raisins - 10-12 kg cartons & 500 gram packets; honey - packed for retail sale; frozen lamb - whole carcasses; frozen chickens - packed for retail sale; pistachio nuts - bulk packaging. Delivery: first shipment can be as soon as contract signed. Quote CIF Saudi Arabia. Bank ref: Westpac Banking Corporation, P.O. Box 6080, Te Aro, Wellington, New Zealand. CONTACT: Brian Strahan/Rupert Kurghan, Profile International Limited, P.O. Box 30314, Lower Hutt, Wellington, New Zealand. TELEX: N.Z. 3353. Phone: 664762. (WK 42/TOFAS 169)

Starch from corn (Colombia). Wants starch from corn, potato, yucca prenthesis, casava prenthesis, 1,000 mt, lorogester quality. Packed in 25 kg bags in plastic and paper heavy duty for export. Delivery ASAP. Humidity 12-16%, white or yellow ph 4.2 to 4.5 in base granulometrica 96%. Quote FOB Atlantic Port. Bank ref: Banco Ganadero, Sucursal Colseguros. CONTACT: Armando Rodriguez, Asesores Agricolas, Carrera 7 No. 40-13, Bogota, Colombia, S.A. CABLE: ASESORES. Phone: 2452038, 2456240. (WK 42/TOFAS 245)

Peanuts (Belgium). Wants 500 mt of peanuts to be delivered ASAP. Quality grade runner, not salted and blanched. Quote CIF, France. CONTACT: Willy Van Baelen, Nutribel International Industries S.A., Rue de l'Automne, B-1050 Brussels, Belgium. Phone: 33(2) 6482970. TELEX: 65478. (WK 42/TOFAS 10)

White bread flour (Malawi). Embassy has received the following tender from Press (Holdings) Limited for white bread flour. Quote tenders are invited for the supply of white bread flour to Press (Bakeries) Limited in Malawi. We require 6,000 mt to be delivered at the rate of 1,000 mt per month beginning February 1, 1984 and first of each month thereafter. Flour should have the following specs: ash percentage 75%; particle size to go thru 100% /212 micron wire mesh sieve extraction rate 78% to 80%; moisture/14% with a deviation of not more than .1%; protein 13% min. Please quote as follows and in each of A B C below what percentage amount would be allowed on open account. (A. 1). Cost of flour in U.S. dols at mill plus loading cost. (2). Cost of shipment ex mill to Nacala (Mozambique Port). (3). Cost of railage from Nacala to Balntyre. (4). Cost in insurance. (5). Clearing charges-if information available. (6). Handling Charges-if information available. (7). Interest rate-with full details of credit terms. (B. 1). Cost of flour in U.S. dols at mill plus loading cost. (2). Cost of shipment ex mill to Durban. (3). Cost of railage from Durban to Lusaka (Zambia). (4). Cost of transport from Lusaka to Lilongwe. (5). Cost of Insurance. (6). Clearing charges-if information available. (7). Handling Charges-if information available. (8). Interest rate plus full details of credit terms. (C. 1). Cost of flour in U.S. dols at mill plus loading cost. (2). Cost of shipment ex mill to Durban. (3). Cost of railage from Durban to Harare (Zimbabwe). (4). Cost of road transport from Harare to Lilongwe via Lusaka. (5). Cost of road transport from Harare to Blantyre via Tete (Mozambique). (6). Cost of Insurance. (7). Clearing charges, if information available. (8). Handling Charges-if information available. (9). Interest rate plus full details of credit terms. Flour should be packed in polyproplane bags of 50 kg each & containerised. Please note that inquiries will not be entertained from commodity brokers. Please address your tenders by telex followed by letter in confirmation. CONTACT: N.J.S. Kock, Chief Exective, Press (Holdings) Limited, P.O. Box 30238, Capital City, Lilongwe 3, Malawi. TELEX: 4247. To reach him not later than 4 Nov. '83. Unquote. (WK 42/ST 3838)

Foreign Market Developments

Argentine Import Restrictions (AR8324V). In response to worsening foreign exchange and balance of payments position, the GOA on October 3 suspended payments for, and required revalidation of previous authorizations for imports not yet paid. Issuances of new authorizations were suspened indefinitely which threatened to hurt various industrial and agricultural interests. On October 10 the import restrictions were slightly relaxed for items in the following categories: (A) Goods not produced in Argentina that have an import duty of zero. .(B) Imports which do not require transfer of foreign exchange. (C) Goods imported as luggage. (D) Non-commercial international deliveries. Virtually all agricultural products, especially those of most interest to the U.S. (such as seeds, livestock, tobacco, and forest products) are produced in Argentina and have a duty greater than zero. Item B, however, should allow for some imports (both agricultural and industrial) as several individuals and companies have dollar accounts outside Argentina. Consequently, they would not need to buy dollars at the Central Bank. Items C and D are of no relevance to agriculture. It is rumored that next week another import system will be put into effect. The new system reportedly will set an import quota for the rest of the year. Imports presumably will be allowed up to that limit without restrictions. Argentina's agricultural imports are expected to total approximately 300 million dollars (U.S.) this calendar year (319 in CY 82) or approximately 6 to 7 percent of Argentina's total imports. Approximately half of the Agricultural imports are tropical products. Agricultural imports from the U.S. are estimated at 20 million dollars, down slightly from 21 million dollars last year. With an overvalued peso, Argentina's industrial and agricultural imports were substantially higher in the 1979 to 1981 period with Ag imports from the U.S. reaching as high as 65 million dollars in calendar year 1980. Given likely import restrictions, total agricultual imports may fall further in calendar 1984.

Notice of Foreign Proposals Concerning Standards in Agriculture. As required of all signatories to the GATT Standards Code, the following notifications of foreign proposed standards-related rules have been provided for the information and comment of interested agencies and firms. The Technical Office invites inquiries from anyone who believes that any of the proposed regulations notified under this heading could cause a trade problem. From time to time we also receive proposals through our embassies in foreign countries, as is the case this week. Requests for copies or questions can be referred to Carolyn Wilson, USDA Technical Office, Room 5530 South Building, Washington, D.C. 20250; or phone (202) 382-1327. Anyone interested in commenting on the proposals should include the TBT Notification Number in their communication.

Canada - TBT Notification 83.183 The Canadian Department of National Health and Welfare has proposed (product covered - food) an amendment to the Food and Drug Regulations. The proposed amendment establishes specifications for elemental iron powder and sodium iron pyrophosphate when used as a source of the mineral nutrient iron in foods. The objective and rationale for the amendment is health and protection.

Japan - TBT Notification 83.188 The Japanese Ministry of Agriculture, Forestry and Fisheries has proposed (product covered - breeding male livestock) an amendment to the Grading Standard for Breeding Male Livestock. The objective and rationale for the proposal is to promote the improvement and increased production of livestock. Final date for comments is November 10, 1983.

Japan - TBT Notification 83.189 The Ministry of Agriculture, Forestry and Fisheries has proposed (product covered - embryos and semen of domestic animals) an amendment to a part of the Enforcement Regulation of Domestic Animal Infectious Disease Control Law. The objective and rationale for the proposal is to prevent the introduction of domestic animal infectious diseases. Final date for comments is November 10, 1983.

United Kingdom - TBT Notification 83.193 The United Kingdom Ministry of Agriculture, Fisheries and Food has proposed (product covered - food for human consumption) an amendment to the Food Labelling Regulations. The proposed regulations would prohibit tonic cholesterol and high energy claims, and control nutritional, medicinal and dietary claims for food. They would also require the full declaration of all the additives (other than flavourings) in ingredients lists. The objective and rationale for the proposal is public health and consumer protection. Final date for comments is December 2, 1983.

Hong Kong The Technical Office has recently received copies of a proposed amendment to Hong Kong Regulations on Preservatives in Foods and a synopsis of Proposed Labelling Requirements.

Saudi Arabia The Saudi Arabian press has printed a report that says that import of cigarettes with tar in excess of 15 mg and nicotine in excess of 1 mg per cigarette will be banned. Tobacco companies will be required to produce certificates proving that future shipments meet new regulations.

Your invitation to participate in Trade Development with Japan. The Japan Trade Center, together with the Western U.S. Agricultural Trade Association (WUSATA) and the California Department of Food and Agricultural, invites you to attend a Workshop on food exports to Japan. Buyers representing Japanese importers of processed foods will be in attendance to sample and evaluate your products and to discuss prices and other terms of trade. This is an excellent opportunity to obtain valuable information, gain market exposure, and to potentially achieve export sales to Japan. Mr. T. Takayanagi, Director of the Food Department of Ito-Yokado Co., Ltd. is chairman of the ten member Japanese mission. Other participants include representatives of major super market chains, department stores and Japanese trading companies. A representative of the JETRO Tokyo head office will also accompany the mission. This event will be held November 18, 1983 at the New Otani Hotel in Los Angeles, from 8:30 a.m. to 4:30 p.m.. In the morning, products will be sampled and evaluated by the mission. A seminar in the afternoon will discuss U.S. food marketing potential in Japan. The day's activities will conclude with a cocktail reception. Attendance is limited to 25 firms. Registration will be accepted on a first come basis. For further information contact Bruce Prenguber, Assistant Director of WUSATA at (206) 574-2626.

Access to Japan's Import Market for U.S. Processed Foods. On November 14, 1983, at the Board Room - 29th Floor, International Trade Mart Building (ITM), Canal Street and the Mississippi River, New Orleans, Louisiana 70130, is a 1/2 day seminar jointly produced by SUSTA and JETRO. This seminar is designed to inform U.S. Processed Food exporters of sales opportunities and impediments to sales that exist in the Japanese market. Given Japan's strong trade with the U.S. and its favorable buying position in the world market, U.S. Food exporters are sure to profit from this meeting. Leaders from the Japanes food industry including many food importers/distributors will discuss the Japanese diet, distribution methods, product requirements, and the experience of many U.S. foods in the Japanese market. In addition, U.S. food exporters will be offered the opportunity to have these Japanese experts critique their products

suitability for the Japanese trade. The cost of this seminar is $25 per person, which includes the morning business session, background materials, and lunch. $15 per person will be the cost to SUSTA Associate Members, and SUSTA State Marketing Personnel. Reservations are limited and are on a first-come, first-served basis. If you are interested in participating, please contact SUSTA at (504) 568-5986.

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## CONTACTS FOR U.S. FARM PRODUCTS
## A FREE EXPORT PROMOTION TOOL

The tradeletter, CONTACTS for U.S. Farm Products, is an export promotion service offered FREE by the Foreign Agricultural Service to help American companies introduce agricultural products to foreign markets. The CONTACTS provides names and addresses of U.S. suppliers and a brief description of the agricultural products they offer to potential foreign buyers.

CONTACTS is designed to help publicize the availability of U.S. agricultural products and services in foreign markets. The CONTACTS tradeletter will allow a U.S. supplier to advertise their product or service in a free 100 word or less trade announcement. The newsletter is transmitted overseas monthly to our Agricultural Officers where they distribute it to agricultural importers. In addition, the newsletter is translated into Japanese, Spanish, French, Italian, and Greek.

If you would like to participate in this program contact the marketing representative with your State Department of Agriculture, or call (202) 447-7103 for further information on how to participate in the CONTACTS program. While preference for participation in this program is given to new-to-market products and new-to-export firms, all firms are invited to participate.

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## MAILING LISTS

Through the use of computer technology, the Foreign Agricultural Service can provide you with mailing lists of U.S. food exporters or potential foreign food importers. The domestic and foreign data bases have been under development for the last two years and are being constantly updated. For a nominal service charge we can provide you with the names, addresses, telephone numbers and telex numbers of domestic exporters and potential foreign importers for a wide range of commodities. If you would like more information please write to the address below and indicate your preference for foreign or domestic data. In supplying the mailing lists, the Department of Agriculture and the Foreign Agricultural Service does not guarantee reliability of the domestic suppliers or foreign importers.

Foreign Agricultural Service
Export Programs Division, Room 4945-S
TORS Mailing Lists
Washington, D.C. 20250
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| Oilseeds & Products Division | 5646-S | 447-7037 |
| Tobacco, Cotton & Seeds Division | 5932-S | 382-9516 |
| Forest Products Staff | 4554-S | 382-8138 |
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| Trade Policy Planning & Analysis Division | 5530-S | 382-1312 |
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